

INDIAN SCHOOL MUSCAT
DEPARTMENT OF COMMERCE AND HUMANITIES
QUESTION PAPER BLUE PRINT FOR FINAL EXAMINATION – JANUARY 2021
CLASS XII

ACCOUNTANCY (055)

Marks: 80

PART –A Accounting for Partnership Firms & Not For Profit Organisations								
Units	UNIT NAME	MARKS	1 mark Question	3 marks Questions	4 marks Questions	6 marks Questions	8 marks Questions	Total
1	Financial Statements of Not-for-Profit Organizations	10	1	1	-	1	-	10
2	Accounting for Partnership Firms	30	10	-	3	-	1	30
3	Accounting for Companies	20	2	-	1	1	1	20
PART –A Financial Statement Analysis								
4	Analysis of Financial Statements	12	5	1	1	-	-	12
5	Cash Flow Statement	08	2	-	-	1	-	08
Total (No. of questions inside bracket)		80	1(20)	3(2)	4(5)	6(3)	8(2)	80(32)

Typology of Questions

S No.	Typology of Questions	Very Short Answer 1 Mark	Short Answer-I 3 Marks	Short Answer-II 4 Marks	Long Answer- I 6 Marks	Long Answer-II 8 Marks	Marks	%
1	Remembering & Understanding Exhibit memory of previously learned material by recalling facts, terms, basic concepts and answers. Demonstrate understanding of facts and ideas by organizing, comparing, translating, interpreting, giving description and stating main ideas.	13	1	2	2	1	44	55%
2	Applying– Solve Problems to new situations by applying acquired knowledge ,facts, techniques and rules in a different way	5	-	2	1	-	19	23.75%
3	Analysing ,Evaluating and Creating Examine and break information into parts by identifying motives or causes. Make inferences and find evidence to support generalisations. Present and defend opinions by making judgement about information, validity of ideas, or quality of work based on a set of criteria. Compile information together in a different way by combining elements in a new pattern or proposing alternative solutions.	2	1	1	-	1	17	21.25%
	TOTAL	20x1=20	2x3=06	5x4=20	3x6=18	2x8=16	80 (32)	100%

BUSINESS STUDIES (054)**Marks: 80**

Units	UNIT NAME	MARKS	1 mark Questions	3 marks Questions	4 marks Questions	6 marks Questions	Total
Part – A: Principles and Functions of Management							
1	Nature and Significance of Management	16	1		1		5(2)
2	Principles of Management		2			1	8(2)
3	Business Environment			1			3(1)
4	Planning	14	3	1			6(4)
5	Organising		2			1	8(2)
6	Staffing	20	2	1	1		9(4)
7	Directing		3		1		7(4)
8	Controlling				1		4(1)
Part – B: Business Finance and Marketing							
9	Financial Management	15	2			1	8(2)
10	Financial Markets		3		1		7(4)
11	Marketing Management	15	1	1		1	10(3)
12	Consumer Protection		1		1		5(2)
Total (No. of questions inside bracket)			20	12(4)	24(6)	24(4)	80(34)

Typology of Questions

S N	Typology of Questions	Very Short Answer 1 Mark	Short Answer-I 3 Marks	Short Answer- II 4 Marks	Long Answer-I 6 Marks	Marks	%
1	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define, or recite, information)	2	2	2	1	22	22.5
2	Understanding - (Comprehension - to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	5	1	2	1	22	22.5
3	Application – (Use abstract information in concrete situation, to apply knowledge to new situations; Use given content to interpret a situation, provide an example, or solve a problem)	6	1	1	1	19	23.75
4	High Order Thinking Skills - (Analysis & Synthesis- Classify, compare, contrast, or differentiate between different pieces of information; Organize and/or integrate unique pieces of information from a variety of sources)	4		1		8	10
5	Evaluation - (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	3			1	9	11.25
	TOTAL	20	4	6	4	80	100

ECONOMICS

Marks: 80

Units	UNIT NAME	MARKS	1 mark Questions	3 marks Questions	4 marks Questions	6 marks Questions	Total
Part – A: Introductory Macroeconomics							
1	National Income and Related Aggregates	10	1(1)	3(1)	**	6(1)	10
2	Money and Banking	6	1(2)	**	4(1)	**	6
3	Determination of Income and Employment	12	1(3)	3(1)	**	6(1)	12
4	Government Budget and the Economy	6	1(2)	**	4(1)	**	5
5	Balance of Payments	6	1(2)	**	4(1)	**	6
Part – B: Indian Economic Development							
9	Development Experience (1947-90) and Economic Reforms since 1991	12	1(5)	3(1)	4(1)	**	12
10	Current Challenges facing Indian Economy	22	1(5)	3(1)	4(2)	6(1)	22
11	Development Experience of India – A Comparison with Neighbours	6	**	**	**	6(1)	6
Total (No. of questions inside bracket)		80	1(20)	3(4)	4(6)	6(4)	80(34)

Typology of Questions

S N	Typology of Questions	Very Short Answer 1 Mark	Short Answer-I 3 Marks	Short Answer- II 4 Marks	Long Answer-I 6 Marks	Marks	%
1	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define, or recite, information)	10	1	2	1	44	55%
2	Understanding - (Comprehension - to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	7	-	1	1		
3	Application – (Use abstract information in concrete situation, to apply knowledge to new situations; Use given content to interpret a situation, provide an example, or solve a problem)	1	1	2	1	18	22.5%
4	High Order Thinking Skills - (Analysis & Synthesis- Classify, compare, contrast, or differentiate between different pieces of information; Organize and/or integrate unique pieces of information from a variety of sources)	-	-	1	-	18	22.5%
5	Evaluation - (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	2	2	-	1		
TOTAL		20	4	6	4	80	100%

ENTREPRENEURSHIP (066)**Marks: 70**

Units	UNIT NAME	MARKS	1 mark Questions	2 marks Questions	3 marks Questions	4 marks Questions	6 marks Questions	Total
1	Entrepreneurial Opportunity	30	6				1	12
2	Entrepreneurial Planning		4	2	2	1		18
3	Enterprise Marketing	20	4		1		1	13
4	Enterprise Growth Strategies		3			1		7
5	Business Arithmetic	20	5	1		1		11
6	Resource Mobilization		1	1			1	9
Total (No. of questions inside bracket)			23	4	3	3	3	70

Typology of Questions

S N	Typology of Questions	Very Short Answer 1 Mark	Very Short Answer 2 Marks	Short Answer-I 3 Marks	Short Answer- II 4 Marks	Long Answer-I 6 Marks	Marks	%
1	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define, or recite, information)	5	1	1			10	14
2	Understanding - (Comprehension - to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	2	2		1		10	14
3	Application – (Use abstract information in concrete situation, to apply knowledge to new situations; Use given content to interpret a situation, provide an example, or solve a problem)	9	1	1	1	2	30	44
4	High Order Thinking Skills - (Analysis & Synthesis- Classify, compare, contrast, or differentiate between different pieces of information; Organize and/or integrate unique pieces of information from a variety of sources)	4				1	10	14
5	Evaluation - (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	3		1	1		10	14
	TOTAL	23	4	3	3	3	70	100

PSYCHOLOGY (037)**Marks: 70**

Units	UNIT NAME	MARKS	1 mark Questions	2 marks Questions	3 marks Questions	4 marks Questions	6 marks Questions	Total
1	Variations in Psychological Attributes	12	3	1	1	1		12
2	Self and Personality	13	2+3 c	1			1	13
3	Meeting Life Challenges	10	3		1	1		10
4	Psychological Disorders	13	2 +4 c	1	1			11
5	Therapeutic Approaches	7	1	1		1		7
6	Attitude and Social Cognition	8	2	2		1		8
7	Social Influence and Group Processes	7	1				1	7
Total (No. of questions inside bracket)			21 (16)	12(6)	9(3)	16 (4)	12 (2)	70 (31)

Typology of Questions

S N	Typology of Questions	Very Short Answer 1 Mark	Very Short Answer 2 Marks	Short Answer-I 3 Marks	Short Answer- II 4 Marks	Long Answer-I 6 Marks	Marks	%
1	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define, or recite, information)	4	1		2		14	
2	Understanding - (Comprehension - to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	6	2	1	1		17	
3	Application – (Use abstract information in concrete situation, to apply knowledge to new situations; Use given content to interpret a situation, provide an example, or solve a problem)	4			1	1	16	
4	High Order Thinking Skills - (Analysis & Synthesis- Classify, compare, contrast, or differentiate between different pieces of information; Organize and/or integrate unique pieces of information from a variety of sources)	4	1	1		1	15	
5	Evaluation - (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	3	2	1			10	
	TOTAL	21	6	3	4	2	70	

SOCIOLOGY (039)**Marks: 80**

Units	UNIT NAME	MARKS	1 mark Question	2 marks Questions	4 marks Questions	6 marks Questions	Total
Part – A: Indian Society							
2	The Demographic Structure of Indian Society	10	2	2	1		10
3	Social Institutions: Continuity and Change	10	2		2		10
5	Patterns of Social Inequality and Exclusion	10	2	2	1		10
6	The Challenges of Cultural Diversity	10	2	1		1	10
PART – B: Social Change and Development in India							
8	Structural Change	5	1		1		5
9	Cultural Change	5	1		1		5
11	Change and Development in Rural Society	10	2	1		1	10
12	Change and Development in Industrial Society	10	2	2	1		10
15	Social Movements	10	2	1		1	10
Total (No. of questions inside bracket)			16	9	7	3	80(35)

Typology of Questions

S N	Typology of Questions	Very Short Answer 1 Mark	Very Short Answer 2 Marks	Short Answer- II 4 Marks	Long Answer- I 6 Marks	Marks	%
1	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define, or recite, information)	5	3	2	1	25	31.25
2	Understanding - (Comprehension - to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	5	2	1	1	17	21.25
3	Application – (Use abstract information in concrete situation, to apply knowledge to new situations; Use given content to interpret a situation, provide an example, or solve a problem)	4	2	2		16	20
4	High Order Thinking Skills - (Analysis & Synthesis- Classify, compare, contrast, or differentiate between different pieces of information; Organize and/or integrate unique pieces of information from a variety of sources)	1	1	1		8	10
5	Evaluation - (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	1	1	1	1	13	16.25
	TOTAL	16	9	7	3	80	100%

BUSINESS ADMINISTRATION (833)**Marks: 70****PART A- EMPLOYABILITY SKILLS (10 MARKS):**

UNIT NO.	NAME OF THE UNIT	OBJECTIVE TYPE QUESTIONS	SHORT ANSWER TYPE QUESTIONS	TOTAL QUESTIONS
		1 MARK EACH	2 MARKS EACH	
1	Communication Skills-IV	1	1	2
2	Self-Management Skills-IV	2	1	3
3	Information and Communication Technology Skills-IV	1	1	2
4	Entrepreneurial Skills-IV	1	1	2
5	Green Skills-IV	1	1	2
TOTAL QUESTIONS		6	5	11
NO. OF QUESTIONS TO BE ANSWERED		Any 4	Any 3	
TOTAL MARKS		1 x 4 = 4	2 x 3 = 6	10 MARKS

PART B- SUBJECT SPECIFIC SKILLS (60 MARKS):

UNIT NO.	NAME OF THE UNIT	OBJECTIVE TYPE QUESTIONS	SHORT ANS. TYPE QUES.- I	SHORT ANS. TYPE QUES.- II	DESCRIPTIVE/ LONG ANS. TYPE QUESTIONS	TOTAL QUESTIONS
		1 MARK EACH	2 MARKS EACH	3 MARKS EACH	5 MARKS EACH	
1.	Introducing to management	3	-	-	1	4
2.	Concept of management	7	2	1	1	11
3.	Functions of management	11	2	1	1	15
4.	Communication	4	1	-	-	5
5.	Motivation	4	1	1	-	6
6.	Leadership	-	-	-	1	1
7.	Social responsibility of business.	3	-	-	1	4
8.	Information technology & business.	4	-	-	-	4
TOTAL QUESTIONS		36	6	3	5	
NO. OF QUESTIONS TO BE ANSWERED		31	Any 4	Any 2	Any 3	
TOTAL MARKS		1 x 31 = 31	2 x 4 = 8	3 x 2 = 6	5 x 3 = 15	60 MARKS

MARKETING (812)**MARKS: 60****PART A - EMPLOYABILITY SKILLS (10 MARKS):**

UNIT NO.	NAME OF THE UNIT	OBJECTIVE TYPE QUESTIONS	SHORT ANSWER TYPE QUESTIONS	TOTAL QUESTIONS
		1 MARK EACH	2 MARKS EACH	
1	Communication Skills-IV	1	1	2
2	Self-Management Skills-IV	2	1	3
3	Information and Communication Technology Skills-IV	1	1	2
4	Entrepreneurial Skills-IV	1	1	2
5	Green Skills-IV	1	1	2
TOTAL QUESTIONS		6	5	11
NO. OF QUESTIONS TO BE ANSWERED		Any 4	Any 3	7
TOTAL MARKS		1 x 4 = 4	2 x 3 = 6	10 MARKS

PART B - SUBJECT SPECIFIC SKILLS (50 MARKS):

UNIT NO.	NAME OF THE UNIT	OBJECTIVE TYPE QUESTIONS	SHORT ANS. TYPE QUES.- I	SHORT ANS. TYPE QUES.- II	DESCRIPTIVE/ LONG ANS. TYPE QUESTIONS	TOTAL QUESTIONS
		1 MARK EACH	2 MARKS EACH	3 MARKS EACH	4 MARKS EACH	
1	Product	7		1	1	9
2	Price	8		1	1	10
3	Place	7		1	1	9
4	Promotion	6	2		1	9
5	Emerging trends in marketing	4	3		1	8
TOTAL QUESTIONS		32	5	3	5	45
NO. OF QUESTIONS TO BE ANSWERED		Any 26	Any 3	Any 2	Any 3	34
TOTAL MARKS		1 x 26 = 26	2 x 3 = 6	3 x 2 = 6	4 x 3 = 12	50 MARKS